### PROSPER & CO PROPERTY INVESTMENTS

# **PARTNER & PROSPER**

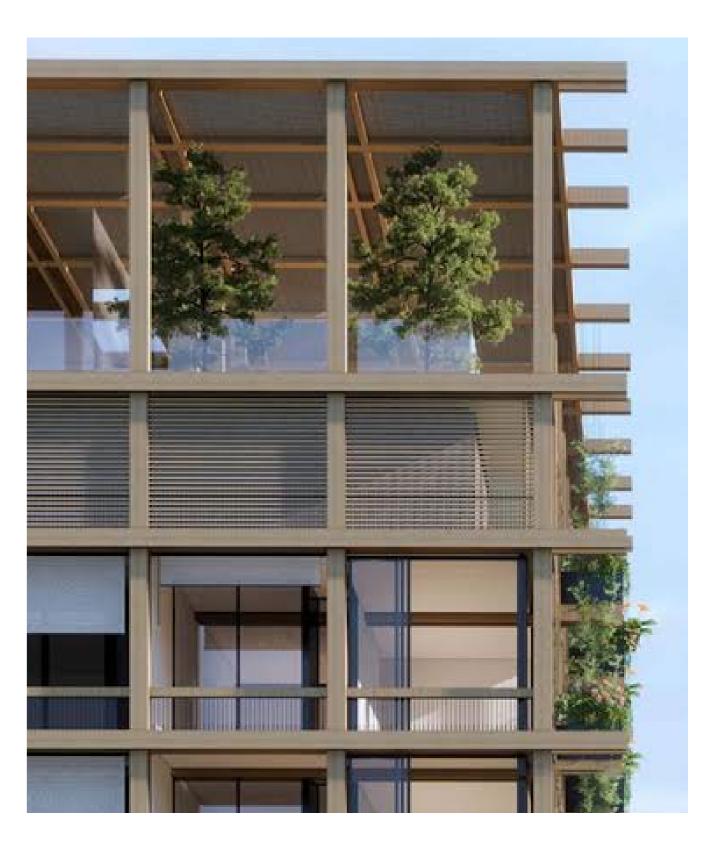
As a trusted professional in your field, partnering with Prosper & Co can provide significant value to your clients while expanding your own network and revenue streams.

By referring clients to our expert team, you'll be connecting them with lucrative investment opportunities, comprehensive market analysis, and tailored strategies to build wealth through real estate.

Our proven track record of success, combined with our commitment to transparency and ethical practices, ensures that your referrals will receive high quality service and support throughout their investment journey. This mutually beneficial partnership allows you to enhance your service offerings without additional overhead, positioning you as a go-to resource for clients seeking to diversify their portfolios with property investments.

Our goal is to create value for both you and your clients through this strategic collaboration.





## ABOUT

#### Prosper & Co: Elevating Property Investment Excellence



Founded by industry veterans Rory McCann and Tom Davidson, Prosper & Co emerged from a shared vision to revolutionize the property investment landscape. With over two decades of collective expertise, our firm has rapidly become a cornerstone in the real estate sector, offering a comprehensive suite of services including property acquisition, buyers' advocacy, body corporate management, and tailored financial solutions.

Rory, a finance and construction specialist with deep market insights, and Tom, an experienced manager with a proven track record in real estate and project oversight, joined forces to address a critical gap in the industry. Frustrated by the subpar results often delivered by traditional services, they established Prosper & Co to provide a seamless, secure, and truly client-centric investment experience.

RORY MCCANN

TOM DAVIDSON

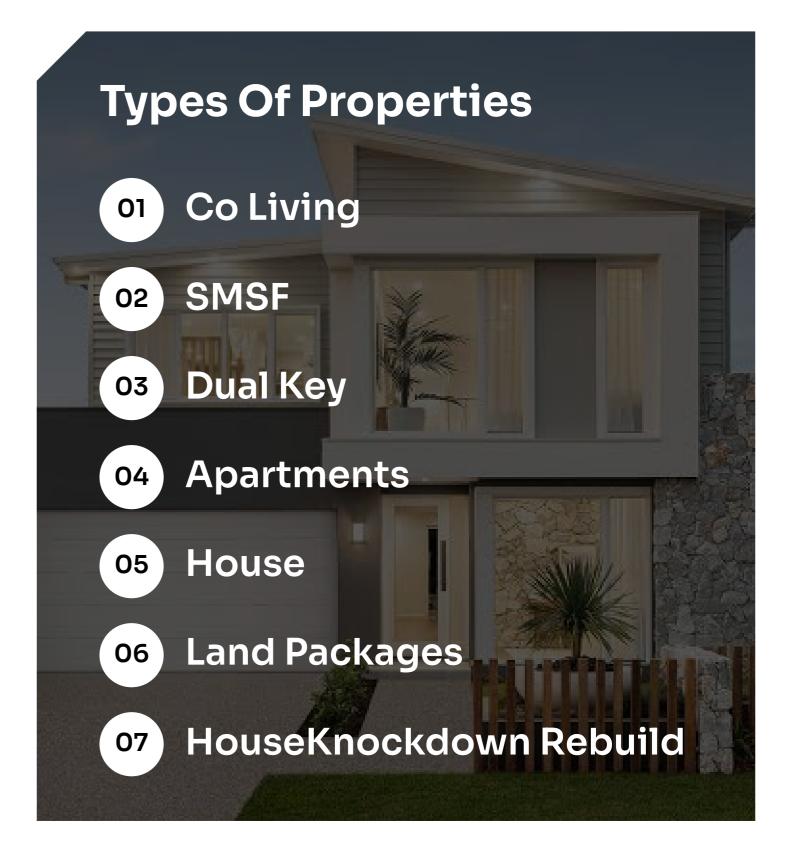


## PROJECTS

Our off-the-plan property buying service offers a comprehensive solution for investors and homeowners seeking new build opportunities. We begin by sourcing suitable land and connecting you with reputable builders, leveraging our extensive network to find optimal locations and construction partners. Our team conducts thorough due diligence on both the land and the builders, ensuring you're making a sound investment. We provide in-depth suburb analysis, highlighting growth potential, infrastructure plans, and market trends to inform your decision. Throughout the entire journey, from initial concept to final handover, we offer unwavering support, managing the process and keeping you informed at every stage. With our guidance, you can confidently navigate the complexities of off-the-plan purchases, maximizing your investment potential while minimizing risks.

Our Projects service is zero cost to your clients.





## **BUYERS** AGENT



From sourcing the right property, evaluating its suitability and structuring your offer and conditions to secure the property for the best possible price, as well as organising the required building & pest and pre-settlement inspections.

Saving you substantial money, alleviating stress throughout the buying process and giving you back valuable time to make better use of your weekends, our full search service includes.



Selecting the right selling agent for your home can make a huge difference to the bottom-line price you achieve and your overall experience of the sale.

As vendor advocates, we will assist you during the sale of your property to save you time, effort and money whilst keeping the selling agent accountable throughout the process.

This service includes an independent appraisal on the properties market value, Sales agent appointment, negotiation of commissions, proposed sales strategy and ongoing support throughout the sale.

Our vendor advocacy service is zero cost to your clients and ensures you are appointing the best agent for your sale.



### Vendor Advocacy



### Additional Income Stream

You can earn a 20% referral fee for each client you refer that successfully signs up and purchases or sells through our services.

Alternatively, if you would prefer not to receive a referral fee, we can pass this on for the client in reduced fees.

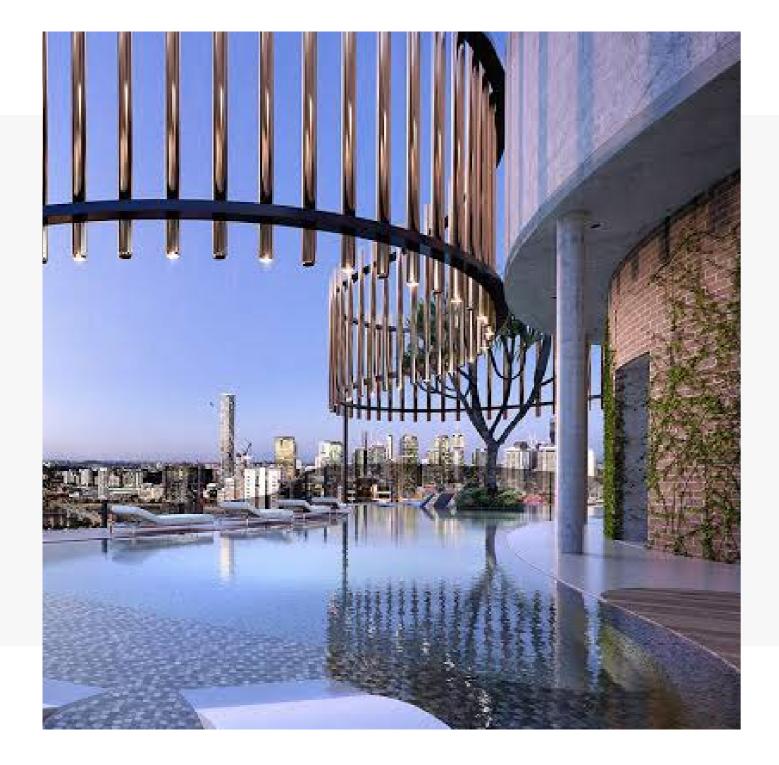
### Improved Conversions

How many times have you had a client obtain a finance pre- approval to buy an investment property only to have it lapse or sit there and have nothing happen?

By sending these clients to us, we diligently work with them to secure a property in a timely manner and send them back to you to formalise the finance approval. Guaranteeing an improved client conversion ratio and reduction in pre-approval lapsesthat ensure that you get paid for your hard work.



# WHAT'S NEXT



As part of your investor client pre-approval processes for,introduce the question "Which Buyers or selling Agent are Using?"Explain that from your prospective, more of your clients are engaging a advocates to assist in the buying and selling process.

In addition to saving people valuable time, money and minimizing stress throughout the buying process, a buyer's agent can often provide buyers with access to off-market properties which may not be listed on the standard real estate portals.





Are you happy for me to arrange for Tom to give you a call? to see if he can assist you with your purchase or

## **COMPLIMENTARY** DISCOVERY CALL

We will conduct an initial consultation with our prospectiveclients. This allows us to understand the particulars of theirproperty search including their goals and objectives.

Through extensive experience in the field, we have the marketknowledge and resources to provide advice on their propertygoals, and how their future purchase is positioned in the current market.

Our overall aim is to save our clients substantial money, elevatestress in the buying process and to give them back valuable time.





## TESTIMONIALS

#### Downsizers, interstate, home owners,

I can't recommend Tom highly enough. We engaged the Sunshine Coast Buyer's Agency to buy us a home, while we were still living in Melbourne. Tom was always responsive to our requests to check out the properties we saw advertised on the internet. He walked us through several properties over video calls, provided quality information and offered his professional opinion.

Shortly after we moved to the Sunshine Coast, our views on what we could afford and what we wanted changed. Tom worked patiently with our changing criteria for our home and despite the limited pool of houses currently on the market, found a lovely home for us that suits us perfectly and is within our budget.

We are very grateful and having seen how the housing market here is behaving, we know that we would have really struggled to buy something on our own. Tom worked hard for us to get us our dream home on the coast.

### CHRISTOPHER IRWIN $\star \star \star \star \star$



#### "

#### I highly recommend Tom Davidson

After researching different buyers agents on the coast to help us buy our first home, we found Tom Davidson. Our process wasn't the easiest, as we had to get the Foreign Investment Board's approval to purchase a home in Australia. Tom helped us every step of the way.

Buying our first home in a "home away from home" is a daunting process, and we couldn't be happier and more grateful for having Tom by our side at every step!

Tom carefully listened to all our needs, expectations, likes, dislikes and worries. He accompanied us to all the inspections, and two weeks later, he found the perfect home for us! He found our dream home off the market and had a rough negotiation process with the sellers! If it weren't for Tom, we would never be able to find our property, and we couldn't be happier for his help! He gave us peace of mind during such a stressful process. Next time we purchase a property, we will be talking to Tom Davidson again!

#### J Betencourt $\star \star \star \star \star$

(Foreign Investment Review Board) FIRB, First Home Owner, Off market purchase

#### First home owner, interstate, off market, investor

I cannot recommend Tom highly enough. Being a first time home buyer, I quickly became overwhelmed at trying to navigate the property market. Tom was always so incredibly prompt at replying to any questions or concerns I had and would provide detailed summaries and recommendations after each property inspection. He worked with my best interests in mind and stuck to the brief, setting the right expectations, attending auctions on my behalf and investigating potential deals. His help and commitment were continuously of the upmost professional standards and his support very genuine. I will be forever grateful to Tom for turning a dream into a reality for me!

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